

# ECHE NDEOKWELU

Technical Product Manager | Payments Platforms, APIs & Financial Systems  
London, UK | 07818934720 | endeokwelu@gmail.com | [LinkedIn](#)

## PROFESSIONAL SUMMARY

---

Technical Product Manager with 8+ years of experience building and scaling transaction-heavy digital platforms and payments systems. I specialize in designing API-driven financial systems, integrating payment gateways (Stripe, GoCardless), and modernizing platforms within complex regulated environments. Currently responsible for systems processing £100M+ in annual transaction value, with a focus on improving payment reliability, operational efficiency, and scalable platform architecture. Strong technical foundation with a First-Class Honours degree in Computer Science and proven ability to bridge engineering constraints with commercial product outcomes.

## TECHNICAL CORE COMPETENCIES

---

- System Architecture: API Lifecycle Management, Cloud-Native Infrastructure, Data Architecture.
- Engineering Collaboration: Technical Requirements, Backlog Prioritization, Technical Debt, Developer Experience.
- Domain Expertise: ERP Integration (Oracle Fusion), Payments Infrastructure (Stripe/GoCardless), Applied AI.
- Product Strategy: Roadmap Definition, GTM Strategy, Regulatory Compliance (PCI-DSS/GDPR).

## PROFESSIONAL EXPERIENCE

---

PORT OF DOVER | Technical Product Manager | June 2023 – Present

- Revenue Strategy: Led integration of Stripe payment infrastructure across consumer-facing services, designing payment flows and operational processes to support £100M+ in annual transaction value while improving payment reliability and reducing manual reconciliation.
- Defined operational workflows for payment disputes and chargebacks, integrating Stripe transaction data with finance processes to support credit note issuance and accurate financial reconciliation.
- Improved payment processing reliability and operational monitoring across Stripe-powered services supporting over 1M annual users.
- Built a bespoke payment portal integrated with the marina management system, refining payment flows and error handling to improve transaction authorisation success rates while processing £2M+ annually.
- ERP Transformation: Directed migration from IFS to Oracle Fusion. Managed end-to-end API interoperability and validated data parity during high-consequence migration windows.
- Built payment data pipelines linking Stripe transactions to Oracle Fusion to support automated settlement tracking and financial reporting.
- AI-Driven Innovation: Built an internal LLM-powered knowledge platform and predictive reporting tools to reduce operational latency and improve decision-making across port operations.

- Stakeholder Command: Designed and implemented simplified digital payment flows during the port's transition to a fully cashless environment, improving checkout completion and reducing manual payment handling.
- Platform Modernization: Led migration of operational data infrastructure to Azure Data Lake, reducing reporting latency and improving access to real-time operational analytics across finance and operations teams, achieving 28% reduction in operational overhead.

#### SENIOR INTERNET | Technical Product Manager | April 2021 – May 2023

- Payments Strategy: Integrated GoCardless Direct Debit infrastructure into MemberBase CRM to automate recurring billing and reduce manual payment collection for enterprise clients.
- SaaS Execution: Managed end-to-end onboarding of enterprise clients onto core products (Memberbase CRM, River CPD, and River CMS).
- Developer Experience: Directed API roadmap and environment management to facilitate scalable B2B partner integrations.
- Product Delivery: Prioritized backlog based on analytics, driving 70% reduction in support tickets through iterative UI/UX and technical debt reduction.

#### QUIDIZY | IT Project Manager | 2018 – 2021

- FinTech Delivery: Led development of QuidPay (Payment Gateway) and Pecuniary Financials (SME Inventory/Sales). Managed API payment integrations ensuring reliable transaction processing across financial workflows
- Commercial Growth: Partnered on GTM execution for Lumia.ng, contributing to N200M+ in revenue within 12 months.
- Cross-functional leadership: Coordinated engineering, design, and QA teams; managed delivery timelines across concurrent engagements.

#### CREDITVILLE NIGERIA LIMITED | IT Business Support | 2018 – 2020

- Managed technical backend for C-Money financial platform, ensuring robust API-based data integrity for high-volume transactions.

### EDUCATION & CERTIFICATIONS

---

- MSc. International Human Resource Management | Glasgow School of Business & Society
- BSc. Computer Science (First Class Honours) | Benson Idahosa University
- **Certifications:** Payment Product Management, AI Product Management, Technical Product Management, Scrum Master Certified.

### TECHNICAL TOOLS

---

- Product & Design: Jira, Azure DevOps, Figma (Prototyping/Inspection), Notion, Miro.
- Data & Analytics: SQL, Mixpanel, Amplitude, Predictive Modelling.
- AI-Enhanced Workflow: Proficient in Claude and Cursor for rapid technical discovery, code analysis, PRD drafting, and automated workflow integration.
- Tech Stack: Python, SQL, JavaScript, HTML, PHP, Azure Data Lake, Microsoft Dynamics CRM.